# Ricardo Estrada

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## **Summary**

Dynamic UX/UI professional with a strong foundation in user-centered design principles and extensive experience in training and team leadership. Proven track record of managing over 70 employees with a 30% promotion rate, and training over 300 professionals in various aspects of customer experience and product adoption. Leveraging a robust background in customer insights and cross-functional collaboration to drive innovative, user-centric solutions in product development and design.

### **Skills**

User interviews Contextual inquiry Usability testing Surveys Heuristic evaluation User flows Wireframing Prototyping Information architecture Interaction design Data synthesis Affinity diagramming Journey mapping Stakeholder presentations Design critiques Workshop facilitation Agile/Scrum methodologies Design thinking Team management Project management DISC assessment

## **Education**

#### **UX/UI** Design Immersive, General Assembly

June 2023 - September 2023

- Completed an intensive, full-time 420-hour program focused on user-centered design methodologies
- Developed proficiency in UX research, information architecture, interaction design, and UI design
- Executed 4 end-to-end projects (2 solo, 2 team-based) for real-world clients

[Your Previous Degree], [Your University]

# **Relevant Experience**

#### **UX Researcher (Current Project)**

#### Huly Workflow Management Platform (2023 - Present)

- Conduct user interviews and contextual inquiries to identify pain points and improve user retention
- Design and implement surveys to gather quantitative data on user experience and satisfaction
- Collaborate with cross-functional teams to translate research insights into actionable design improvements
- Synthesize qualitative and quantitative data to create user personas and journey maps
- Present research findings and recommendations to stakeholders, influencing product strategy

### **Field Training Manager - Northeast Region**

**T-Mobile, New York** (2021 – 2023)

- Designed and facilitated user-centered training programs, conducting 13 sessions annually and training approximately 312 employees over two years
- Led both in-person (10 participants) and remote (20 participants) training sessions, adapting content delivery methods to optimize engagement and learning outcomes
- Developed comprehensive training curricula covering onboarding, skills development, leadership, systems, and new product implementation
- Conducted observational studies of store teams, employing ethnographic research methods to collect and synthesize qualitative and quantitative data
- Mentored 3 employees through a Trainer Mentor Program, with one mentee advancing to become a trainer
- Utilized DISC assessment in leadership development and team communication strategies

## **Retail Store Manager - Various High Volume Locations**

**T-Mobile** (2015 - 2021)

- Managed a team of over 70 employees throughout career, achieving a 30% promotion rate through effective mentoring and development strategies
- Conducted usability testing of new in-store technologies and processes, providing insights for iterative improvements
- Gathered and analyzed customer feedback to optimize store layout and enhance the customer journey
- Implemented data-driven strategies to improve conversion rates YoY for 3 consecutive years (2017-2019)

## **Achievements**

- Completed Trainer Mentor Program (2019), honing skills in instructional design and adult learning principles
- Winner's Circle Award (2009, 2012), recognizing exceptional performance in understanding and meeting user needs
- Achieved 151% of revenue goal average in 2019 through data-driven strategies

- and user-centric approach
- Played integral role in implementing the Boston Public Schools Account (2015), demonstrating ability to understand and meet needs of diverse user groups
- Ranked Top 5 in New England for Sprint transactions post-merger, showcasing adaptability and user-focused approach during significant organizational change